



Mercantile Exchange is a wholesale foreign exchange Brokerage Company dealing in all major currencies. We specialize in helping Canadian companies to save money on their foreign exchange transactions by taking advantage of our large trading volume.

At Mercantile Exchange our Corporate Foreign Exchange Traders will look after your foreign exchange needs like their own. Our traders keep on top of your needs and everyday market fluctuations to keep you well informed, so you can make an intelligent decision on your foreign exchange transactions.

You may not be in the business of foreign exchange but your foreign exchange transactions may be key to maintaining a strong bottom line. We strive to offer you the best possible exchange rates by providing you with valuable savings and remarkable service without compromising its integrity. We understand most of you don't have the time and resources to monitor the complex and highly volatile currency market conditions that can drastically affect the profitability of your business deals.

We concentrate on providing you with the best possible exchange rates while you focus on your core business demands.

Mercantile Exchange can help you collect and dispatch foreign exchange funds across the globe efficiently at absolutely no extra cost to you. When booked, the exchange rate quoted is always the final amount billed. That's right! There are absolutely no service charges for any of the services offered by Mercantile Exchange.



Foreign exchange doesn't have to be complicated. Don't take the exchange rate your Bank quotes for granted. You now have choices. Be smart and shop around. You will be amazed to find out how much you could save at Mercantile.

absolutely no service charges

There are absolutely no service charges for foreign exchange transactions, delivery of drafts, cheques and global wire payments. When booked, exchange rate quoted is always the final amount billed.

foreign exchange made simple

service offerings

Mercantile Exchange offers its customers two types of currency transactions, which are Forward Contracts and Spot Contracts as well as Global Payment Services through our Foreign Exchange offerings.

Forward Contracts guarantee our customers a set exchange rate for transactions being completed at a future date or series of dates. Forwards provide a locked-in price while guarding you against potential volatility in the exchange rate market.

We deal in two different types of Forward Contracts, which are Fixed Forwards and Option Forwards.

Fixed Forwards: You pick the exact date of delivery within next 365 days (1 year). Fixed Forwards are most ideal for those who know well in advance of their foreign exchange settlement date.

Option Forwards: You pick an approximate date of delivery within a 365 days (1 year) period. This is ideal for those who prefer flexible delivery dates in a set period up to 30 days (1 month) within the next 365 days (1 year). Clients are permitted to take partial draws to meet supplier demands.

Spot Contracts are the most common form of foreign exchange transactions. The transaction is based on an agreed exchange rate and is usually settled the next business day or the second day depending on the currency.

flexible delivery terms that best suit your needs

We understand that all of our customers have unique business objectives and Mercantile Exchange is there to provide the flexibility you need to best serve and support these goals. We take pride in offering all our clients the guaranteed option of Company cheques, Bank drafts and Electronic wire transfers, which are prompt, perceptible and precise.

While we strongly recommend wire transfer settlements, we are receptive to flexibility that best suits our clients.

At Mercantile Exchange, you also control the date of your delivery, whether it be same-day, next-business-day, or any day in the future within a year. It's your business and we strive to offer the utmost flexibility to suit your needs.



technology you can trust

Using Merc-ForEx, our secure foreign exchange trading system ensures our traders consistently deliver the best possible currency exchange rate to our clients. The Merc-ForEx system handles all aspects of your foreign exchange transactions allowing you to concentrate on the daily dealings of your demanding business. The integration of Merc-ForEx with our CardBase contact management system allows our traders fast and easy access to all the details of your Mercantile trading account in just a few keystrokes.

foreign exchange made simple



benefits

Do you purchase or sell goods and services internationally?

Foreign exchange should be the least of your worries. Let the experts at Mercantile Exchange take care of your currency exchange needs while you concentrate on the intricate details of your core business.

Why use Mercantile Exchange?

Our professional Foreign Exchange traders can save you time and money. The proof of quality service and worthwhile savings is in repeat customers and in customers who refer their friends and family. We at Mercantile Exchange rely on the business from repeats and referrals. Our skilled experts can make your foreign exchange transaction a pleasant experience without you ever having to leave your doorstep. A friendly Foreign Exchange Trader will take care of your foreign exchange requirements from start to finish to ensure prompt settlement.

Mercantile Exchange's strategic alliance with Export Development Canada

Mercantile Exchange Corp. (MEC) in partnership with Export Development Canada (EDC) has entered into a Guarantee Agreement to help Canadian exporters manage the risks of currency instability by purchasing Foreign Exchange Forward Contracts (FEFC). Mercantile Exchange proudly conceived and designed this program for the benefit of all Canadian direct and indirect exporters, who can now protect themselves against currency fluctuations without tying up their working capital – thanks to EDC and MEC's alliance. Please call Mercantile Exchange to find out whether your company qualifies for this guarantee program.



when should you call Mercantile Exchange?

The right time to sell or buy your goods and services may not be the right time to buy or sell your foreign exchange. You can lock in your foreign exchange rate months in advance well before you close your business deal. The day you decide to engage in an international transaction, call Mercantile Exchange to let us know. We will keep you updated on the currency fluctuations on a regular basis thus helping you make your important decisions easier. Put us to work and put your mind at ease. Call Mercantile Exchange.

foreign exchange made simple

minimum risk

Mercantile exchange takes careful steps to mitigate the risks by dealing only with clients who have a real need for foreign exchange. We monitor all transactions and categorically refuse dealing with any company, which purchases currency for speculation purposes.

Mercantile Exchange does not deal with personal clients.

We neither provide nor accept currency notes.

Extensive background checks are performed on all prospective clients and ongoing enhanced due diligence are carried out on all existing clients to ensure they meet with the highest standard of business practice our clientele expect from us.

simplicity

A single telephone call is all it ever takes to complete your transaction.

When booked, the rate quoted is always the final amount billed and you are in complete control when you exercise to take delivery. With one phone call, the delivery of funds can be routed directly to the clients' or their suppliers' bank account, allowing you to carry on with your business without ever having to leave the office to complete your foreign exchange needs. It is designed with the busy entrepreneur in mind for the benefit of all.

summary of services:

- * Spot and Forward foreign exchange trade execution.
- * Prompt trade settlement by Wire Transfer, Bank Draft or Company Cheque.
- * Courier delivery and pick up at your door step.
- * Currency market update and commentary by telephone and e-mail.
- * Dedicated Corporate Foreign Exchange Trader to take care of all your foreign exchange needs.
- * **All services are provided at absolutely no charge.**

contact us:

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